



A Game-Changer for Self Funded Plans

HealthSmart Preferred Primary Network Offers Comprehensive Access and Responsive Service

HealthSmart Preferred Care

As the cost of health benefits has continued to rise, plan sponsors are seeking to reduce costs while maintaining member satisfaction. Major national carriers offer some benefits of scale, but are often bureaucratic, rigid, defensive of their market status and slow to respond to the needs of the self funded plans with customized solutions.

These factors create demand for a PPO network that offers comprehensive access to quality providers and discounts at competitive access fees. Networks that combine these benefits along with flexible administration, responsive member and plan sponsor service, and a willingness to expand based on customer needs address these issues. That's why HealthSmart Preferred Care is the right choice for your plan.

What is HealthSmart Preferred Care?

HealthSmart Preferred Primary Network is a directly contracted and credentialed national PPO network of hospitals, facilities, physicians and ancillary care providers that offers flexible, customizable, cost-effective access, easy implementation, and attentive service for clients and members. Offered as a stand-alone solution or combined with other point solutions, HealthSmart Preferred Care contracts with providers at discounted rates superior to those of major national rental networks.



healthsmartnetworksolutions.com

What differentiates HealthSmart Preferred Care from our competitors?

Our steadfast commitment to flexibility and client service enables us to offer a unique network that best meets your plan's needs.

- + A high performing full coverage provider network for increased savings and positive outcomes
- + Works with all kinds of health plans, plan designs, networks, group types, providers and other point solutions
- + Network access fees are well below the major national carriers and significantly better than other rental network options
- + HealthSmart Preferred Care can be contracted on a percentage of savings basis, rather than the standard PEPM model
- + Provider discounts are better than available rental networks
- + Flexibility to add to or tailor the network to meet client needs
- + **Plan sponsors are highly satisfied, as reflected by our Net Promoter Score of 52, which is excellent for the health plan industry**

HealthSmart Preferred Care's value

Plan sponsors choose HealthSmart Preferred Care because it offers high quality cost-effective access with an uncommon client and member service approach that delivers results.

- + HealthSmart Preferred Care offers a flexible, scalable PPO solution that outperforms available rental networks
- + The network is available on a national basis and is suitable as a primary network solution or a PPO wrap solution
- + Our easy to use SmartInquiry platform allows plan sponsors to initiate on an appeal and track it's progress to resolution
- + Network access fees are better than other network providers
- + Members will find it easy to choose a participating provider that is reputable and convenient to their location. The member experience at the point of care is seamless
- + TPAs and other plan sponsors can be confident that HealthSmart Preferred integrates with all components of the revenue cycle to provide consistent, low-friction operations
- + Our ability to partner with other TPA's for network services can improve the competitiveness of your product and grow your revenue
- + HealthSmart Preferred Care can be combined by our Ancillary Care Service network with deep discounts on qualified services

HealthSmart Preferred Primary Network at a Glance



National Primary PPO Network (covers all 50 states)



489,000 directly contracted and credentialed providers



Best alternative to inflexible, highly priced carrier networks



Customizable provider footprint and provider directories



Highly sought after by Third Party Administrators, PPOs, and health plans



Superior provider discounts compared to national rental PPOs



Physician and ancillary provider discounts competitive with national carrier networks

Learn why thousands of companies are choosing HealthSmart Preferred to cover their employees' healthcare needs.

Call (214) 574-1141 or visit

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